

Inside Sales - Parts

Marine Travelift, Inc. - Sturgeon Bay, WI

Company Profile

The world's first mobile boat hoist was conceptualized and manufactured in Sturgeon Bay, Wisconsin, in 1945. Officially established in 1954, Marine Travelift Inc. has a long-standing reputation as a marine industry leader and is recognized for its tradition of excellence on a global scale. The company manufactures mobile boat hoists, marine forklifts, self-propelled transporters and other related marine lifting products with more than 3,500 units in service worldwide.

Job Type

Full-time, first shift

Summary

This position will be responsible for inside sales and the fulfillment of parts orders, working with internal team members and external customers and distributors.

Essential Duties and Responsibilities

- Process parts orders received via web site, email, and phone
- Fulfill customer requests for parts and service quotes
- Develop inside parts sales and follow up on quotations previously submitted
- Review open orders and track on time shipping
- Obtain updated pricing and lead times from suppliers
- All other duties and responsibilities that are assigned

Qualifications

- Inside sales/customer support experience
- Self-motivated self-starter willing to go the extra mile
- Negotiating experience is a plus
- Ability to problem solve and determine customer needs
- Good organizational skills
- Good computer skills (MS Office)
- Works well in a fast paced, dynamic work environment with multiple priorities
- Team oriented with good interpersonal skills

Employee Benefits

- Health, Dental, Vision, and Life Insurance Coverage
- Paid vacation and holidays
- 401K benefit plan with company match

We are an Equal Opportunity / Affirmative Action Employer. Qualified females, minorities, individuals with a disability, and veterans are encouraged to apply.